John Hancock

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Summary

Procurement teams in IT, Workforce, and corporate expenses A member of several supplier diversity programs across Boston Process Process Protal information shared with department buyers RFP created- 30-50 active RFP's at any given time Meetings/Demos Proof of Concept Diverse Vendors will be advised in reply to RFP Financial risk assessment performed Contract Negotiations Occurs Vendor Selection and Offer-may offer more than one award Ongoing Vendor Management Best Practices Attend supplier luncheons, panels, conferences, and forums hosted by John Hancock and the greater community Demonstrate an alignment with values and culture Show expertise and capability to deliver/innovate After applying reach out directly to Phil Hirsh to provide a portfolio of your company Links Diverse Supplier Registration Form	About the Company	Leading global insurance company
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	Contacts	Phil Hirsh- Supplier Diversity Officer